

Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 05387 010920Z

44

ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /017 W

----- 094070

R 010845Z JUL 74

FM AMEMBASSY TEHRAN

TO USDOC WASHDC

INFO SECSTATE WASHDC 7125

UNCLAS TEHRAN 5387

E.O. 11652: N/A

TAGS: BEXP, IR

SUBJ: 1974 TEHRAN INTERNATIONAL TRADE FAIR

REF: A. USDOC 9532; B. USDOC 9655; C. TEHRAN 4945

1. EMBASSY WELCOMES REFTELS AND FIRST ALLOCATION FUNDS FOR US PARTICIPATION TEHRAN INTERNATIONAL TRADE FAIR. ASSUME THESE FY 75 FUNDS

2. PARA TWO REF A UNCLEAR. APPEARS TO SAY THAT EMBASSY MUST REMIT ALL COLLECTIONS FROM EXHIBITORS AND ASK FOR SPECIFIC AUTHORIZATION TO EFFECT EXPENDITURES THIS END. THIS PROCEDURE WOULD BE ACCEPTABLE IF ALL CONSTRUCTION, PROCUREMENT, HIRING OF PERSONNEL AND LIKE WERE CONDUCTED IN IRAN ON STRAIGHTFORWARD CONTRACTUAL OR SIMILAR SYSTEM. HOWEVER, AS EXPERIENCE SHOWED LAST YEAR, MOST OF SERVICES AND GOOD CONNECTED WITH ERECTION OF PAVILION AND ANCILLARY FACILITIES IN THIS COUNTRY MUST BE DONE ON SPOT-CASH PAYMENT BASIS. THUS, LAST YEAR COMOFFS CONCERNED WITH PROJECT LITERALLY HAD TO KEEP BANK ROLL IN POCKET TO HIRE LABORERS, BUY PAINT, NAILS, ETC, WHEN NEEDED AND THUS WERE NOT ONLY ABLE TO GET JOB DONE ON TIME AND ALSO EFFECTED CONSIDERABLE ECONOMIES ON PROJECT. IF FORMAL METHOD OF COLLECTION AND ALLOCATION OF FUNDS IS ABSOLUTELY MANDATORY, REQUEST AT LEAST THAT SUBSTANTIAL "SLUSH FUND" BE MADE AVAILABLE.

3. IT WOULD BE NATURAL FOR TRADE CENTER DIRECTOR DAHMLow TO ASSUME ROLE OF DIRECTOR OF EXHIBITION. HOWEVER, TRADE FAIR UNCLASSIFIED

UNCLASSIFIED

PAGE 02 TEHRAN 05387 010920Z

AUTHORITIES HAVE ALREADY MADE IT CLEAR THAT BECAUSE OF SPECIAL

ASPECTS OF RELATIONS WITH EMBASSY INVOLVING PARTICIPATION LAST YEAR, PARTICIPATION THIS YEAR, AND IRANIAN PRESENCE AT SPOKANE THAT THEY WISH TO DEAL DIRECTLY WITH ONLY TWO EMBASSY OFFICERS WHOM THEY HAVE ALREADY IDENTIFIED. ASSUREDLY, EMBASSY WILL MAKE FULL USE OF DAHMLOW'S EXPERIENCE AND EXPERTISE AND THOSE OF TRADE CENTER PERSONNEL GENERALLY BUT FEELS IT MUST LEAVE, FOR THIS YEAR AT LEAST, MATTER OF EXHIBIT CONTROL UNDER EMBASSY.

4. WHILE EMBASSY NOT FORMALLY COMMITTED TO RENTAL FIGURE MENTIONED REF C, IT HAS MADE ALL APPROACHES AND SOUNDINGS WITH EXHIBITORS ON BASIS THAT FIGURE. IF ECONOMIC AND OTHER REALITIES ON IRANIAN SCENE WARRANT, FIGURE WILL BE ADJUSTED. NATURALLY, EVERY EFFORT TO ECONOMIZE WILL BE MADE; ALREADY INDICATIONS ARE SOME ESTIMATES MENTIONED REF C MAY BE ADJUSTED DOWNWARD. HOWEVER, WITH DAILY RISING COSTS IN IRAN FOR ALL GOODS AND SERVICES, IT DOUBTFUL THAT SUBSTANTIAL ACROSS-THE-BOARD REDUCTIONS WILL BE POSSIBLE. AS EXAMPLE, PRODUCTION OF SIMPLE BLUEPRINT OF FLOOR PLAN AND ELEVATIONS OF PAVILION PLUS OUTLINE OUTSIDE AREA INVOLVING NOT MORE THAN 12 SHEETS OF PAPER COST IN IRAN \$2,600. THIS CHECKED WITH EMBASSY DRAFTING DEPARTMENT, OUTSIDE ENGINEERS, AND ARCHITECTS.

5. EMBASSY HAD HOPED THAT ALL PROBLEMS MENTIONED ABOVE COULD HAVE BEEN DISCUSSED WITH COMMERCE SPECIALIST WHO WAS TO HAVE VISITED IRAN MANY WEEKS AGO (VAN GESSEL LETTER TO AMBASSADOR MAY 1, 1974) BUT WHO NEITHER APPEARED ON THE SCENE NOR INFORMED EMBASSY OF HIS NON-ARRIVAL.
HELMS

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 01 JUL 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974TEHRAN05387
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740173-1013
From: TEHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740783/aaaacsxm.tel
Line Count: 90
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: A. USDOC 9532; B. USDOC 9655; C. TEH, RAN 4945
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 29 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <29 AUG 2002 by ThomasVJ>; APPROVED <14 JAN 2003 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: 1974 TEHRAN INTERNATIONAL TRADE FAIR
TAGS: BEXP, IR
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005